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PRESS RELEASE

(Not for release in the United States of America)

IFAS CALL FOR MORE ETFS TO BE MADE AVAILABLE ON INVESTMENT PLATFORMS

London, 2nd November 2015: New research from Source ⁽¹⁾, one of the largest providers of Exchange Traded Products (ETPs) in Europe, reveals that 82% of IFAs believe ETFs need to be more widely available on the investment platforms they use. Some 28% say there should be a significant increase in the number of these products available on platforms to help the growth of the sector.

The findings reveal that 42% of IFAs believe their clients have no exposure to ETFs, and around 49% estimate between 1% and 10% is invested here. However, 34% of IFAs expect their clients to increase their exposure to ETFs over the next year, compared to just 4% who expects it to decline.

Of those IFAs who have recommended ETFs to their clients, 33% have promoted pure trackers, compared to 15% who have suggested active ETFs. Some 6% have recommended smart beta ETFs, and 5% have recommended ETFs that have alternative benchmarks.

When it comes to what makes ETFs more attractive when compared to other investment products, the overriding reason according to IFAs is their low charges, and this is followed by the innovation they offer and the range of products available. The growing demand for ETFs amongst IFAs for their clients has also been fuelled by the implementation of the Retail Distribution Review (RDR). Since then, 9% of IFAs say they have significantly increased their clients' exposure to passive investments, and 35% said they have done this slightly.

David Lake, Managing Director, UK coverage at Source, commented: "This year, we have seen our assets under management grow by 20% - \$3.4 billion - and we expect strong growth in the ETF sector to continue. The bulk of investment into ETFs in Europe so far has come from institutional investors, but we expect IFAs to significantly increase their clients' exposure to these products.

"We are well positioned to capitalise as we have just launched a multi-million pound advertising campaign to help raise our profile amongst IFAs and investors, and we have recently appointed a five-strong team to service the UK financial advisory market."

Source UK Services Limited is authorised and regulated by the Financial Conduct Authority in the UK.

Important Information

The prospectus documentation describing the products, risks and related costs of Source products are available for residents of countries where such products are authorised for sale at www.SourceETF.com

The products described on www.SourceETF.com are not suitable for everyone. Investors' capital is at risk and they may get back less than they invested. Investors should not deal in these products unless they understand their nature and the extent of their exposure to risk. The value of these products can go down as well as up and can be subject to volatility due to factors such as price changes in the underlying instrument and interest rates. It is recommended that potential investors study the prospectus before investing.

ENDS

For further information:

(1) Source: Research conducted among 103 financial advisers in the UK, August 2015

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About Source

Source is an investment firm and one of Europe's leading Exchange Traded Product (ETP) providers, with more than US\$19 billion in assets under management. Since launch in April 2009, Source has focused on delivering incremental value to European ETP investors through a combination of enhanced indices, strong partnerships, improved structuring and active trading. Its range of just under 80 products gives investors the ability to gain exposure to equities, commodities, fixed income and alternative assets, through Exchange Traded Fund and Exchange Traded Commodity structures with deep liquidity, increased transparency and reduced counterparty risk.

Further information about Source is available at www.SourceETF.com